

### MSA Program Level Features & Benefits Summary

Category	Feature	Type	MSA Partner (MP)	MSA Developer (MDP)	MSA Developer (MDP)	MSA Developer (MDP)	MSA Developer (MDP)	MSA Solution Partner (MSP)	MSA Premier Partner (MPP)
		API Level	Advanced	Corporate Basic	Corporate Advanced	Commercial Basic	Commercial Advanced	Commercial Advanced	Commercial Advanced
Membership	Initial and Annual Renewal Fee		Free	\$1000 <sup>1</sup>	\$2000 <sup>1</sup>	\$1000	\$3000	Waived	
	Access to MSA		Apply or renew membership online <a href="#">here</a>					Invitation Only	
	Approval Required		Mitel MSA					Mitel Business Prime	Mitel Executive
	Contractual Relationship		Click-to-Accept, when applying for or renewing membership					Individual Contract	
	Type of Partner Member		Unrestricted	Mitel End Customers		VARs, Vendors & Service Providers		Sponsored VARs, Vendors & Service Providers	
	Membership Term		1 year (annual renewal required)						
Technology	Access to MSA InfoChannel Portal		✓	✓	✓	✓	✓	✓	✓
	Comprehensive API & Interface Documentation <sup>2</sup>		✓	✓	✓	✓	✓	✓	✓
	Downloadable APIs & Interfaces, SDK Software & Drivers <sup>2</sup>		✗	✗	✓	✗	✓	✓	✓
	API License Resale & Redistribution		✗	✗	✗	✗	✓ <sup>3</sup>	✓ <sup>3</sup>	✓ <sup>3</sup>
	Knowledgebase		✗	✓	✓	✓	✓	✓	✓
	Access to Mitel Training Courses		✗	✓	✓	✓	✓	✓	✓
	Development/Lab System Equipment Discount		✗	✗	✗	✓	✓	✓	✓
	Downloadable Mitel Product SW Updates/Upgrades		✗	✗	✗	✓	✓	✓	✓

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		API Level	Advanced	Corporate Basic	Corporate Advanced	Commercial Basic	Commercial Advanced	Commercial Advanced	Commercial Advanced
Marketing	Global Solutions Catalog Company Listing		✘	✘	✘	✓ <sup>4</sup>	✓ <sup>4</sup>	✓ <sup>4</sup>	✓ <sup>4</sup>
	Corporate Logo Usage		✘	✘	✘	✓	✓	✓	✓
	Self-Assessment Test (SAT) program access		✘	✘	✘	✓	✓	✓	✓
	MCT & MQT Certification Logo Usage		✘	✘	✘	✓ <sup>5</sup>	✓ <sup>5</sup>	✓ <sup>5</sup>	N/A
	MAT Certification Logo Usage		✘	✘	✘	✘	✘	✓ <sup>5</sup>	✓ <sup>5</sup>
	Global Solutions Catalog Product Listing (MCT/MQT/MAT)		✘	✘	✘	✓ <sup>4</sup>	✓ <sup>4</sup>	✓ <sup>4</sup>	✓ <sup>4</sup>
	Go-to-Market & Channel Strategy Development		✘	✘	✘	✘	✘	✓	✓
	Marcomm & Supplemental InfoChannel Content		✘	✘	✘	✘	✘	✓	✓
	Joint Marketing Activities		✘	✘	✘	✘	✘	✓	✓
	Mitel Price Book & Sales Tool Listing		✘	✘	✘	✘	✘	Case Basis	✓
Interop & Support	Access to Interop Certification Program		✘	✘	✘	SAT support included. Fees & contract apply for MCT / MQT		MCT / MQT / MAT Fees Waived	
	Complementary Developer Support Credits (DSC)		No Access to Support	1	4	1	5	Developer Support as needed	Developer & R&D support as needed
	Additional DSCs (each)		N/A	\$300	\$300	\$300	\$300	N/A	N/A

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		API Level	Advanced	Corporate Basic	Corporate Advanced	Commercial Basic	Commercial Advanced	Commercial Advanced	Commercial Advanced
	Access to Developer Support Forum		✘	✓	✓	✓	✓	✓	✓
	Mitel Product Support Assistance to Resellers for Partner Products		✘	N/A	N/A	✓ <sup>6</sup>	✓ <sup>6</sup>	✓ <sup>6</sup>	✓ <sup>6</sup>
	New Release Notifications		✓	✓	✓	✓	✓	✓	✓
	<p><b>Notes:</b></p> <ol style="list-style-type: none"> <li>1. Renewal fees waived for Corporate (Mitel End-Customer) Members who maintain uninterrupted coverage under approved Software Assurance &amp; Support (SWAS) offering.</li> <li>2. See separate API table for itemized list of included APIs and documentation. License and/or royalty fees may apply.</li> <li>3. Licensing is vendor product-specific and may be defined in terms of specific geographic territories and/or markets.</li> <li>4. Product listings approved only after completion of Mitel Certification. All MDP members can get a company listing.</li> <li>5. Logos authorized for use only upon appropriate certification test approval by MSA &amp; Mitel Interop groups.</li> <li>6. For MCT, MQT &amp; MAT certified products.</li> </ol> <p>Key: MCT = Mitel-Compatible Test   MQT = Mitel-Qualified Test   MAT = Mitel-Approved Test   SAT = Self-Assessment Test GSC = Global Solutions Catalog</p>								